



Workshop Evaluation Comments

#15: Value-Based Plan Designs: Taking the Healthcare Market by Storm

Marybeth Gray, Trion

- Awesome! Best presenter here most knowledgeable. Thank you! Would love to have ½ to full day session.
- Very knowledgeable. Be good to give Marybeth a combined session to provide a full plan and strategy.
- As always so engaging and informative!
- Good. Repeat of this morning. Hoping for more details on HDHP, HRA and core plan, multiplan value-based plans. Maybe even discussion about multi-tier based on employee salary.
- ☆☆☆☆ "Always Great"
- Very informative. A lot of what you said is what we do, but there is a lot more that I don't.
- I am here primarily for DC plans, but also to take information back to CFO and Director of HR
 on healthcare. Handouts are fabulous and self-explanatory. One of the best prepared speakers
 so far.
- Marybeth is the main reason I come to this conference!
- Excellent speaker!
- Great information. Great presentation. We'll be meeting with Mercer when we get home to have them help with implementation. We have a relationship with Mercer the step sister.
- Outstanding session best one of the day! Can your firm help a company in Idaho? (Susan Wilson, swilson@baf.com).
- MB is always great. She always has a ton of information. Trion is a huge asset to our company.
- Very informative.
- Love Marybeth's passion and enthusiasm.
- Marybeth Gray was very knowledgeable and her presentation was filled with an abundance of thought provoking data. I have many action items to take away from this presentation.
- Love the detail, examples. Information very, very helpful.
- Great! Wish you were <u>my</u> advisor! Do you have any clients in Texas? ②.
- I have done business with Mercer and Trion in the past. Your passion is clear and encouraging to use your firm again.
- First time at this conference. So much great information.
- Wonderful speaker. Perfect targeted presentation.
- Thank you!
- Keep the tension in a productive way and let the carriers see each other in the lobby. WOW I never thought about that. I'm bringing this strategy back to the office.
- Loves the passion Marybeth has on this subject. Joined her 20-minute power lunch. Love it!